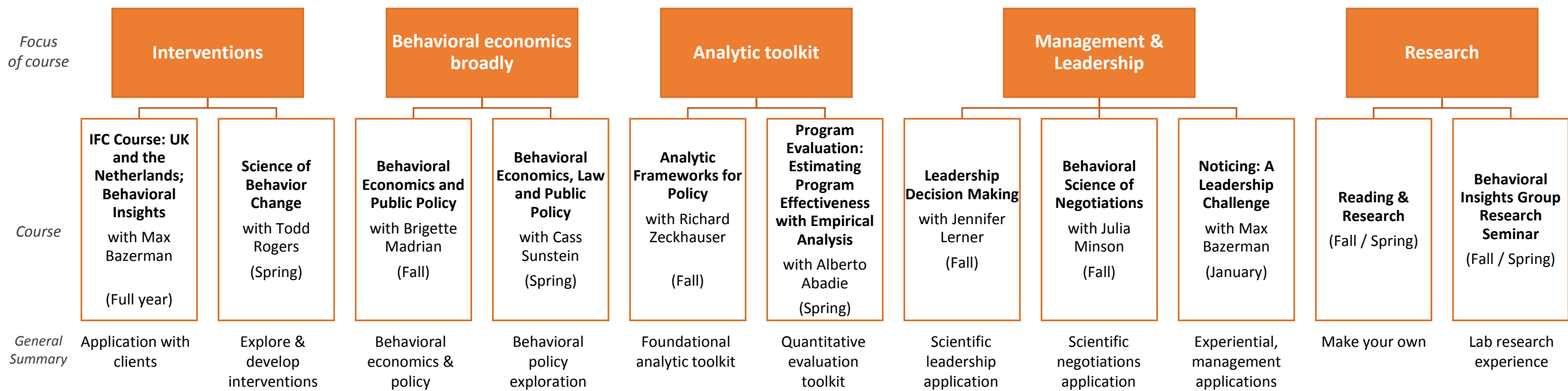
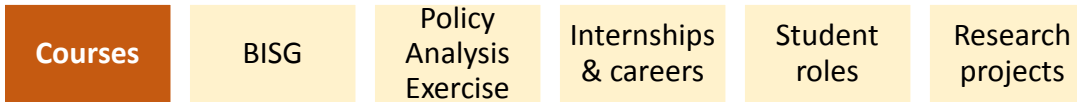
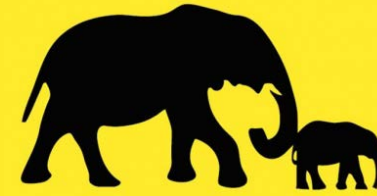


Courses

HKS BI courses have a range of focuses



Thanks to Phil Ames (MPP16) for creating this document.

Wide range of courses available for cross-registration

This outlines courses directly looking at behavioral thinking, and does not include subjects that help build relevant skill sets (stats, programming, psych, analytics etc). For details on all, see:

<https://courses.harvard.edu/index.html>



Some of the Cross-Registration Opportunities

Course Name	Course Code	Instructor	School	Semester
Behavioral Approaches to Decision Making and Negotiation	PSY 2650 / HBS 4420	Francesca Gino	FAS & HBS	Fall
Behavioral Insights Group Research Seminar	PSY 2553R / HBS 4425	Francesca Gino	FAS	Fall & Spring
Behavioral Economics & Global Health	GHP237-01	Margaret Anne McConnell	HSPH	Spring
Research Seminar in Nonverbal Behavior, Social Perception, and Psychophysiology	PSY 2661R	Amy Cuddy	FAS	Fall & Spring
Law, Economics and Psychology	HLS 2669	Oren Bar-Grill	HLS	Spring
The Behavioral and Experimental Economics Workshop	ECON 3011	Green, Laibson, Strzalecki and Rabin	FAS	Fall & Spring
Behavioral Finance	ECON 2728	Jeremy Stein and Andrei Shleifer	FAS	Spring
Behavioral Development Economics	ECON 2338	Gautam Rao	FAS	Spring
Psychology and Economic Theory	ECON 2035	Matthew Rabin	FAS	Fall
Behavioral Finance	ECON 1760	Owen Lamont	FAS	Spring
Data Science and Behavioral Economics: Application to Systems Medicine	ECON 1160	Mullainathan and Obermeyer	FAS	Spring
Society and Health	SBS201-01	Ichiro Kawachi	HSPH	Fall
Ethical Basis of the Practice of Public Health	ID250-01	Daniel Wikler	HSPS	Spring
Explaining Health Behavior: Insights from Behavioral Economics	SBS503-01	Ichiro Kawachi	HSPH	Spring
Inside Government: Making Public Policy	HLS 2623, BGP-300	Cass Sunstein & Lawrence Summers	HLS, HKS, FAS	Spring

Good for Students Considering a PhD

Course Name	Code	Instructor	School	Semester
Introduction to Econometrics	ECON 1123	Adam McCloskey / James Stock	FAS	Fall & Spring
Econometrics	ECON 2110	Maximillian Kasy	FAS	Fall
Introduction to Applied Econometrics	ECON 2120	Gary Chamberlain	FAS	Spring
Methods of Behavioral Research	PSY 1901	Min Cikara / Elizabeth Spelke	FAS	Fall & Spring
Micro Topics in Organizational Behavior	HBS 4882	Michael Norton	HBS	Fall
Psychology & Economics	ECON 1030	Tomasz Strzalecki and David Laibson	FAS	Spring
Psychology and Economics	ECON 2030	David Laibson and Andrei Shleifer	FAS	Spring
Econometrics for Health Policy	GHP525-01	Guenther Fink	HSPH	Fall
Econometric Methods in Impact Evaluation	GHP228-01	Jessica L Cohen	HSPH	Spring
Large Scale Effectiveness Evaluations	ID212-01	Cesar Gomes Victora	HSPH	Spring
Doctoral Seminar on Consumer Behavior	HBS 4630	Anat Keinan	HBS	Fall
Psychology and Economic Theory	HBS 4155	Matthew Rabin	HBS	Fall
Research in Behavior in Games and Markets	ECON 2001A	Laibson, Fudenberg, Green and Strzalecki	FAS	Fall

Comment: Don't be deterred by publicly advertised, prescribed 'prerequisites.' Email the professor, and let them decline if they think you're not ready.